

John McAslan & Partners

Adobe licensing and maintenance

When top architectural firm John McAslan & Partners (JMP) wanted to upgrade their Adobe software to a more recent version, we helped them get the best possible deal.

JMP are a major architectural firm with offices in London, Manchester and Edinburgh. The team behind the renovation of King's Cross Station and Marble Arch, they're specialists in conservation and redevelopment, have won multiple RIBA awards and have even been named World Architect of the Year.

Crossgrading software

After being advised to invest in Adobe CS5.5 Design Premium, the company quickly realised that they wouldn't require much of the suite's web design functionality, and asked to crossgrade 70 of their 100 licences to Design Standard in order to avoid unnecessary expense. They also wanted to upgrade to the latest version of Creative Suite, CS5.5, as that featured improved design tools, greater compatibility with mobile devices and 64-bit support for Photoshop, all of which would help them streamline their design workflow.

Tony Skipper, Managing Director at JMP, explained: "It is vital that the practice is able to keep up to date with the Adobe Creative Suite of products, as they form the most effective and productive platform for the report production process." Initially JMP's team believed that they wouldn't be able to crossgrade from Design Premium to Design Standard. However, after speaking with our software team it became clear that this would be a simple upgrade path, and that JMP would not have to purchase any new software at full price.

"Jigsaw24 seemed an obvious partner to work with in order to overcome the difficulties we were experiencing in resolving the cross grading issue," said Tony. "They were very quickly able to clarify the licensing and migration issues involved."

Providing ongoing maintenance

After looking at their options, the JMP team decided to take out an Adobe Upgrade Plan, ensuring that they would receive any new releases over the next two years for free (including the next two versions of Creative Suite), and to upgrade all 100 of their licences to CS5.5 Design Standard as part of a CLP, a two-year loyalty programme that offers businesses with discounts on Adobe software bought during their membership.

“It was clear that Jigsaw24 had a comprehensive knowledge of the Adobe offerings, that we are now able to take advantage of with version 5.5. Jigsaw24 were easy to deal with, and I would recommend them as an organisation to work with in the future.”

Tony Skipper, **Managing Director, JMP.**

Aside from the savings it offered, the key to the CLP's appeal was that it allowed JMP's administrators access to centralised licence management tools via Adobe's Licensing Web Site, and allowed them to manage large orders using a single serial number. Our tech team are on hand to help with any teething problems JMP might have during their transition, and to provide ongoing advice as new versions of key programs become available.



In a nutshell...

Who are John McAslan & Partners?

John McAslan & Partners are a major architectural firm with offices in London, Manchester and Edinburgh. The team behind the renovation of King's Cross Station and Marble Arch, they're specialists in conservation and redevelopment, have won multiple RIBA awards and have even been named World Architect of the Year.

What did they need?

JMP wanted to crossgrade their existing Adobe Creative Suite licences to Adobe Design Standard.

How did Jigsaw24 help?

We clarified the guidelines around Adobe licensing, and helped JMP understand that they could save money by crossgrading their licences rather than buying new ones outright.

What were the benefits?

- JMP have the version of Adobe Creative Suite best suited to their needs.
- Their licensing agreement gets them the best possible deal on the software, and allows for more predictable software budgeting.

For more information about your Adobe licensing options, get in touch with us on the details below.

